

#### What's wrong with my cloud data center?

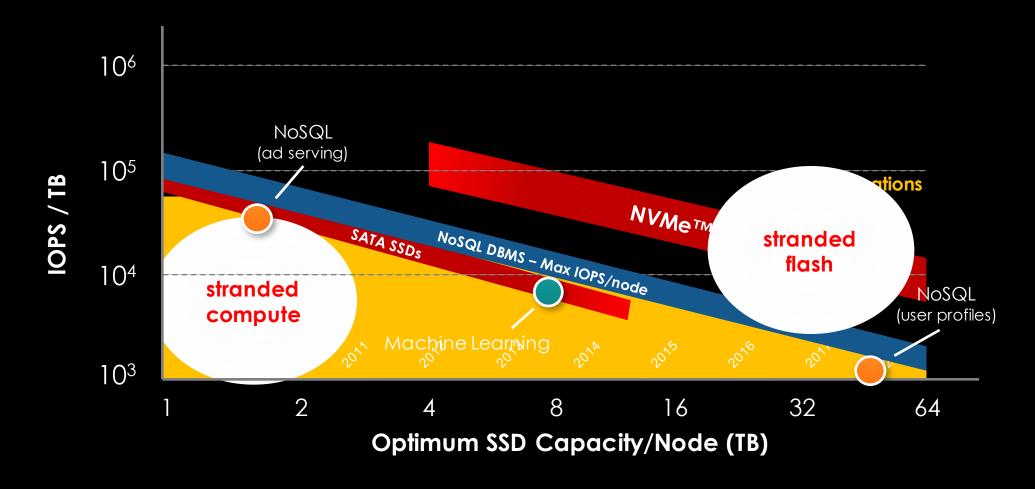


DAS

direct-attached flash

Leading Innovation >>>

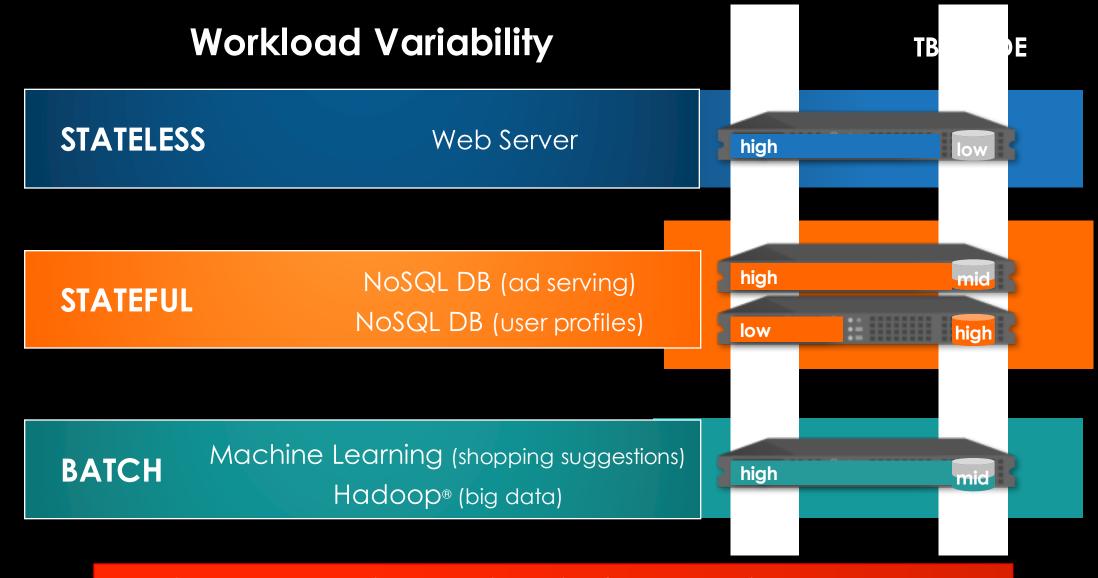
#### How much SSD capacity per node?



Too much wastes flash. Too little wastes CPU.

One size does not fit all.



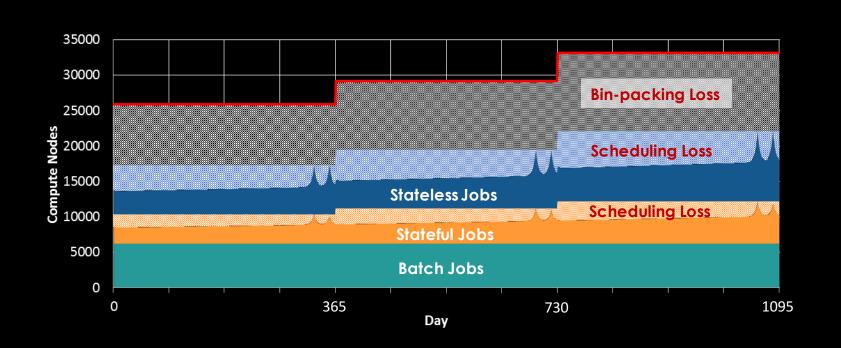


Unique resource mixes: CPU intensity, flash capacity, IOPS, memory

Tough to optimize node configurations



#### **Application Silos with DAS Strands Resources**

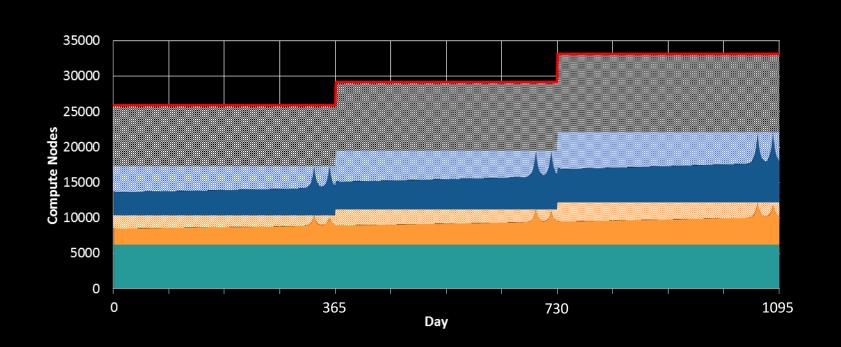


#### **Challenges:**

- (1) Variable resource needs  $\Rightarrow$  stranded flash
- (2) Reserve capacity for demand peaks  $\Rightarrow$  stranded compute

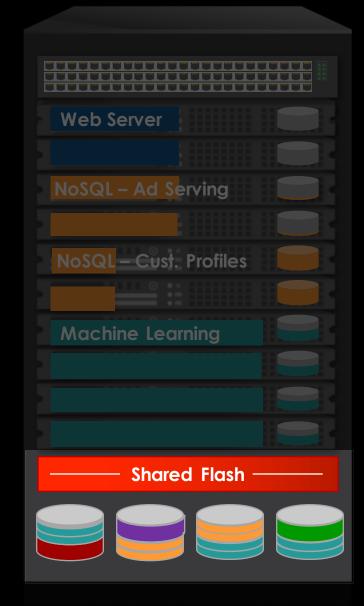


#### Disaggregation Optimizes Use of Flash



#### **Benefits:**

- Storage can now be provisioned optimally for every application
- Eliminates stranded flash
- Significant improvement in bin-packing loss (stranded compute)



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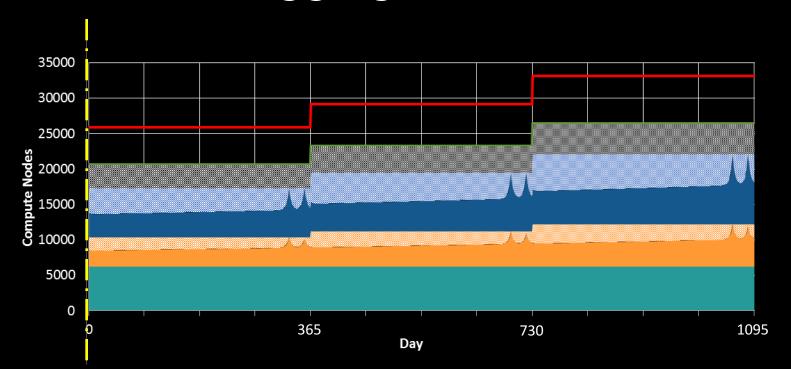
DAS

direct-attached

flash

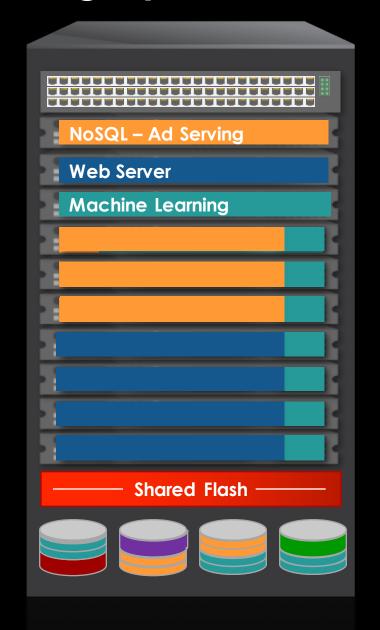
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#### Disaggregate and Orchestrate for Agility



<u>All</u> applications can now be scaled out quickly – even stateful ones

- "Borrow" compute resources from lower priority applications during demand peaks
- Possible only if any application can run on any node unrestricted by data locality



#### What Flash-enabled Agility Looks Like in Your Data Center



Provides optimal platforms for more applications with fewer node types

30-60%

fewer compute nodes for the same workload

Eurosys 2015: "Large-scale cluster management at Google with Borg"

- Google -

\$8M

fewer SSDs for the same workload

- Internal Toshiba Analysis -

Flexible, fast response to changing business conditions





## Shared Accelerated Storage Solves DAS Problems





direct-attached flash

PROBLEM 1



stranded flash & IOPS

PROBLEM 2

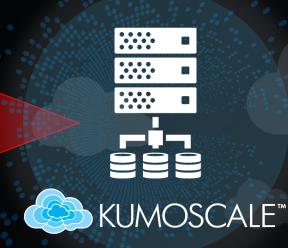


stranded compute

PROBLEM 3



lost operational agility & revenue



shared accelerated storage

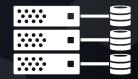
SOLUTION

#### **Shared Accelerated Storage Solves DAS Problems**



OPE

DAS



direct-attached CORE flash



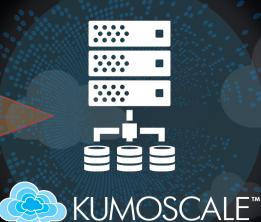




stranded compute



PROBLEM 3
BETTER AGILITY



Revenue

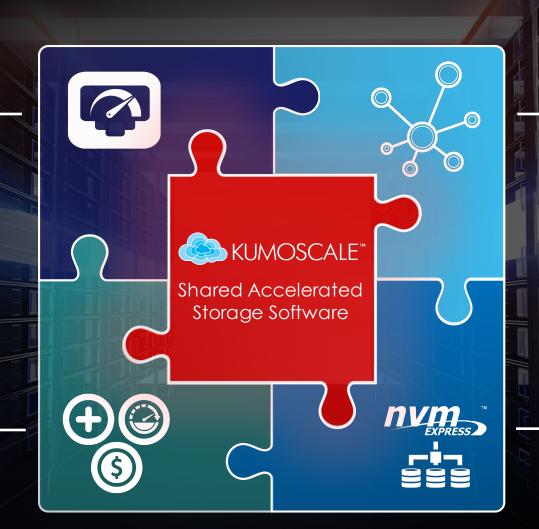


**SOLUTION** 

# Technology Advancemer**MsHMaNiOgNs**hared Accelerated Storage for Cloud Now Possible

High bandwidth, low latency networks

Bigger, faster & more cost-effective NVMe™ SSDs

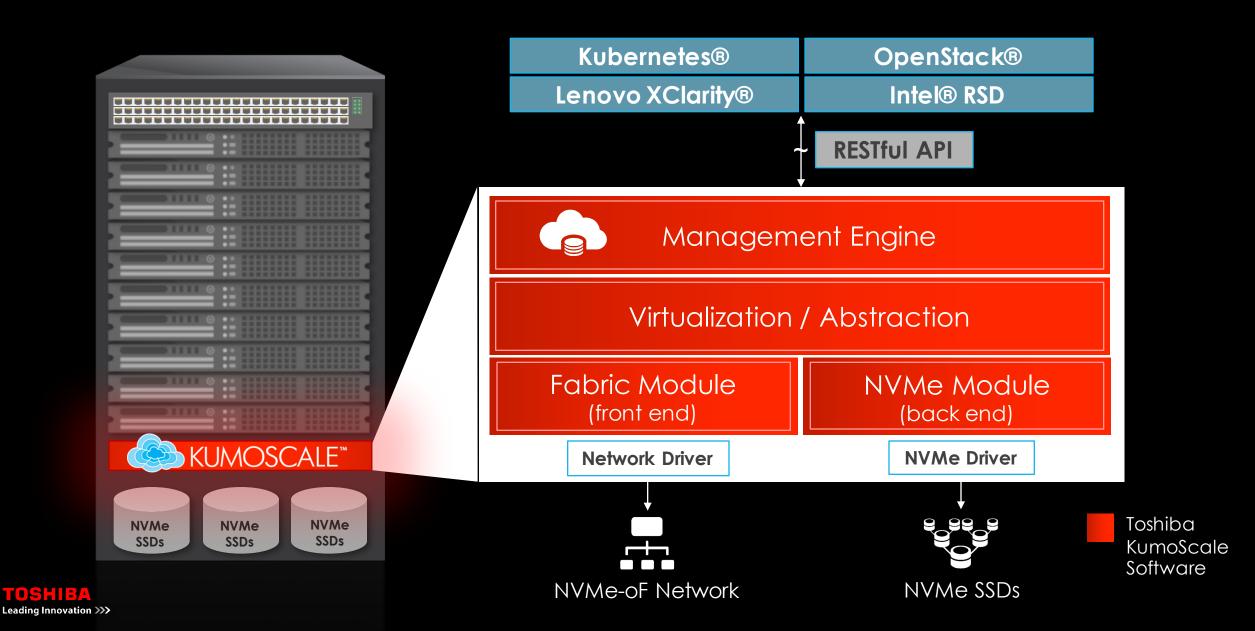


Mature orchestration frameworks

NVMe-oF™ protocol

maximum data center efficiency

#### Toshiba KumoScale™ Shared Accelerated Storage Software



#### KumoScale Software Key Benefits



**Fast** 

<20 µS latency adder

8,000,000+ 4K RR IOPS



**Flexible** 

4,000+
namespaces

384 TB SSD capacity



**Future-Proof** 

Popular cloud frameworks

**Broad** ecosystem support



**Optimized** 

100% elastic

**Zero** stranded capacity



Inventor of NAND flash memory



Cutting-edge 64/96 layer 3D flash technology



Broad solid state drive portfolio



NVMe, SAS and SATA

World's largest flash factory

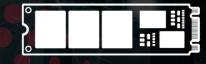
**TOSHIBA** 



#2 in flash



Booth #A21



Decades of storage experience



Major supplier to 10 of top 10 server & storage vendors

## Thank You!

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